## traction software

Beyond blogs and wikis,
Traction TeamPage puts E2.0 to work

# Tag Mush: How it works against, and for you.

KMWorld | Taxonomy Boot Camp 9:45 PM - Friday November 20, 2009

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jfrank@tractionsoftware.com

(401) 528-1145



# Who is Traction Software, Who am I

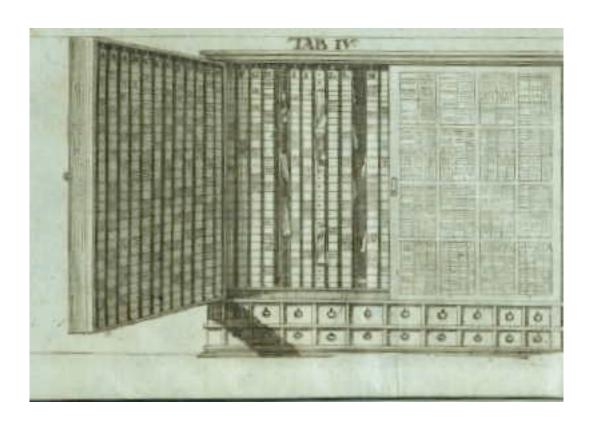
- Leading Enterprise Social Software Platform
  - Traction TeamPage commercial release in 2002
  - Current release 4.2
- Funded: 2000 and 2002
  - by In-Q-Tel (Venture arm of the CIA)
  - Slater Interactive and private investors
- Customer Leadership
  - 10 of the top 20 Pharmaceutical firms
  - 14+ of the Global 100
  - DOD, US Air Force & Navy, In-Q-Tel, DOJ
  - State of CT DOIT, State of TX Health
- Deployments with
  - 10s to 100s to 100,000s of users
  - 100s to 100s of 1000s of pages
- Black belt blogger?
  - Read mine at: www.tractionsoftware.com



Now Free for 5 Users www.tractionsoftware.com



#### Circa 1689: Early Tagging?



Source: April Joho the Blog reference to Ann Blair's talk on History of the Book.

http://www.hyperorg.com/blogger/2009/04/18/hyperlink-aggregation-circa-1689/

- Placcius
   Cabinet
- Designed by Vincentius
   Placeius to organize
   knowledge
- 3000 Hooks, one per Topic

<u>traction</u> Software

#### Today: The End of .DOC!



"...today's most widely deployed platforms and tools are still dominated by conceptual models based on a foundation of digitized file cabinets and traditional documents.

This is all about to change, as the rapid growth of blogs, wikis and other market dynamics are helping information workers to more fully exploit the advantages of beyond the basics hypertext along with compound and interactive document models"

Hypertext and Compound/Interactive Document Models: Collaboration and Content Management Implications Peter O'Kelly, Senior Analyst, Burton Group, October 2006



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#### Social Networks Atomize "Items"



Blog page items are Byte size

while social network items are **Bit** size

Chit chat predominates

We're ALL learning to speak in bit form rather than DOC form.

Time and Group are "Good Enough" taxonomic factors for Social Networks, but not for Enterprise

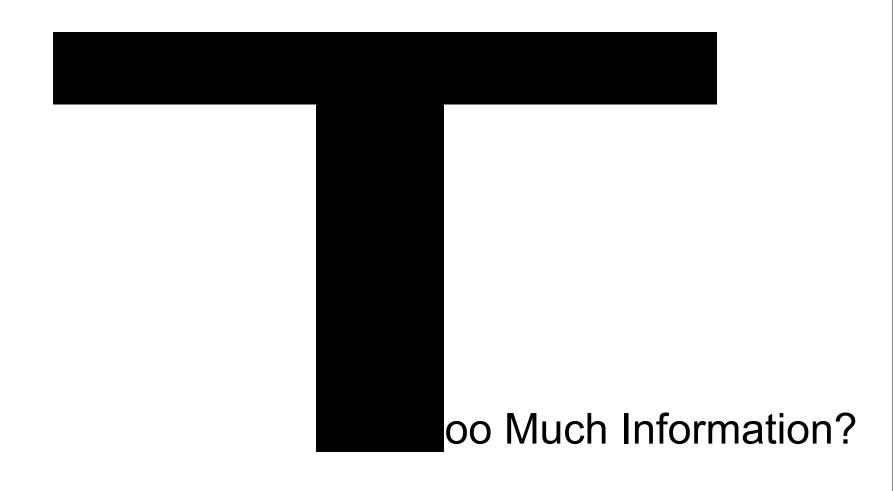


# Implications for the Enterprise: From Placius Topics... to E2.0 Tagsonomy

The Web 2.0 Model is looking right at us, but the implications for the enterprise are not nearly as obvious







#### Which Information to Remove?

#### On the relative importance of raw and synthesized information:

"So, what do I mean by the idea of fragmentation? Well its simple really: the more you structure material, the more you summarize (either as an editor or using technology), the more you make the material specific to a context or time, the less utility that material has as things change....

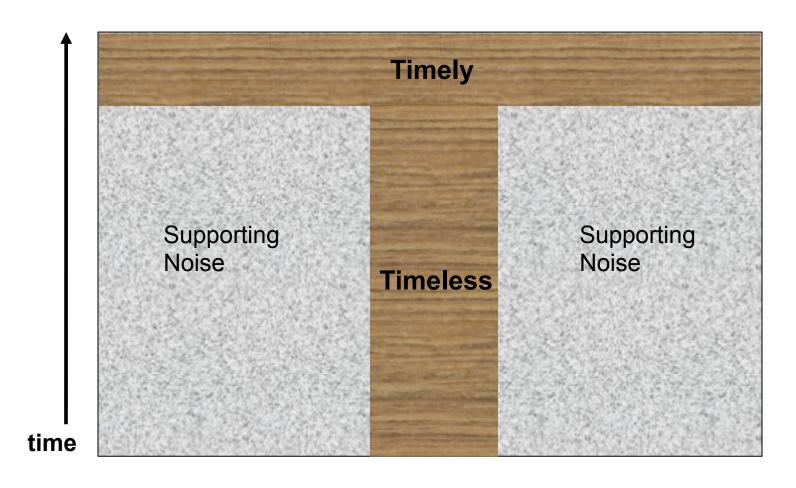
...as I have worked on homeland security, we have had the chance to run some experiments that show that **raw field intelligence has more utility over longer periods of time than intelligence reports written at a specific time** and place."

Now, everything is fragmented By Dave Snowden, May 2008, KMWorld

#### Today's trash is tomorrow's gold, and vice-versa



#### The Information T



Supporting Signal vs. Noise: Time, en Tities, Tags



## Time?

The Role of Time



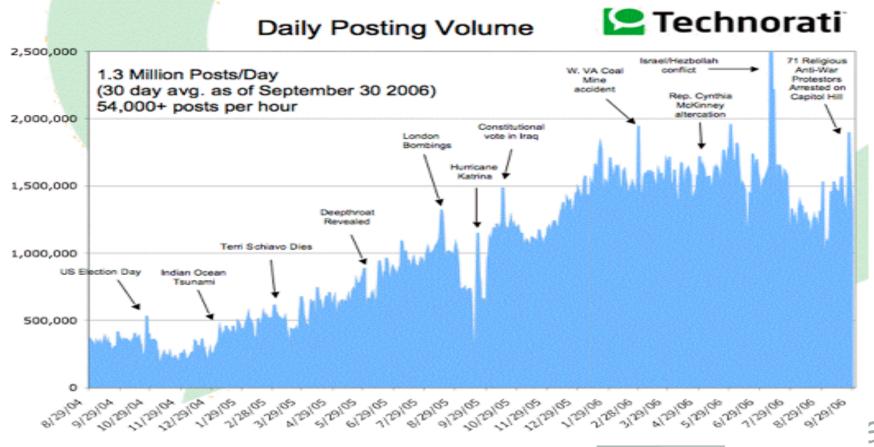
#### Without Time, a Pile

**London Bombings US Election day Deepthroat Revealed** Indian Ocean Tsunami W. VA Coal Mine Accident Constitutional vote in Iraq **Terri Schiavo Dies** Israel/Hezbollah Conflict **Rep Cynthia McKinney Altercation** 71 Religious Anti-War Protesters **Arrrested on Capitol Hill Hurricane Katrina** 

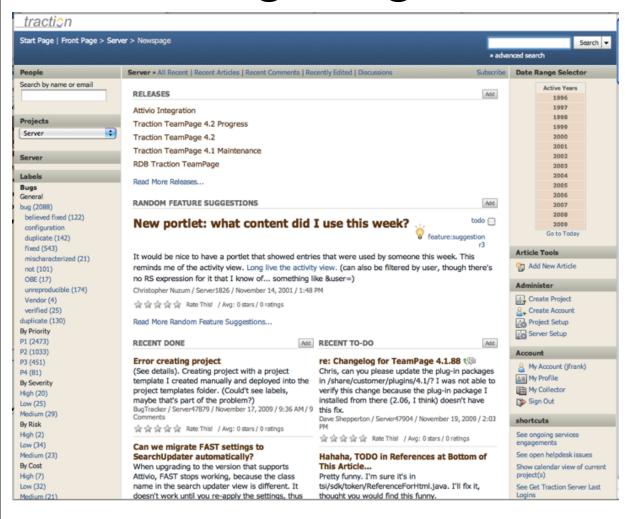


#### With Time, the Needles

- Blogs point to what's important
- They provide time relevant context to timely and timeless resources



#### "Bug" Tags over All Time



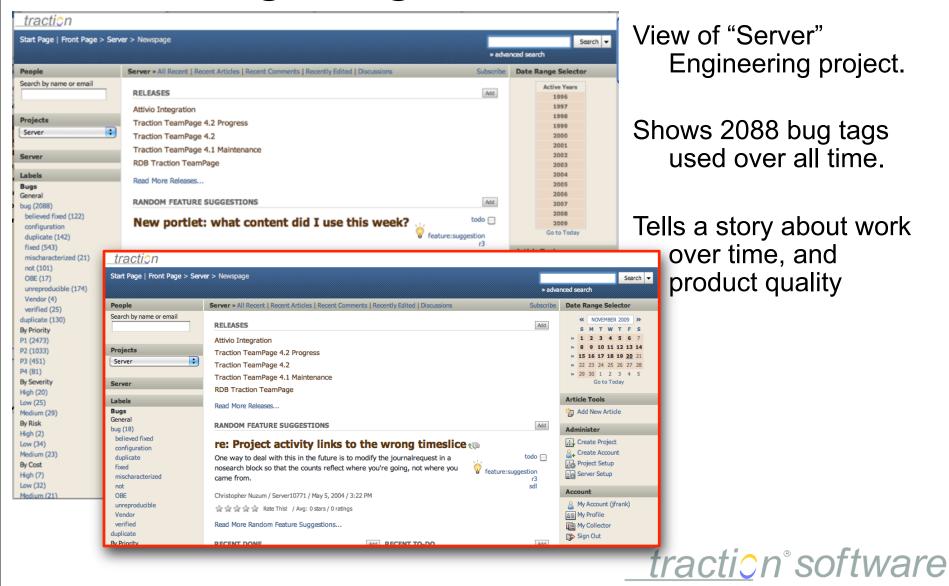
View of "Server" Engineering project.

Shows 2088 bug tags used over all time.

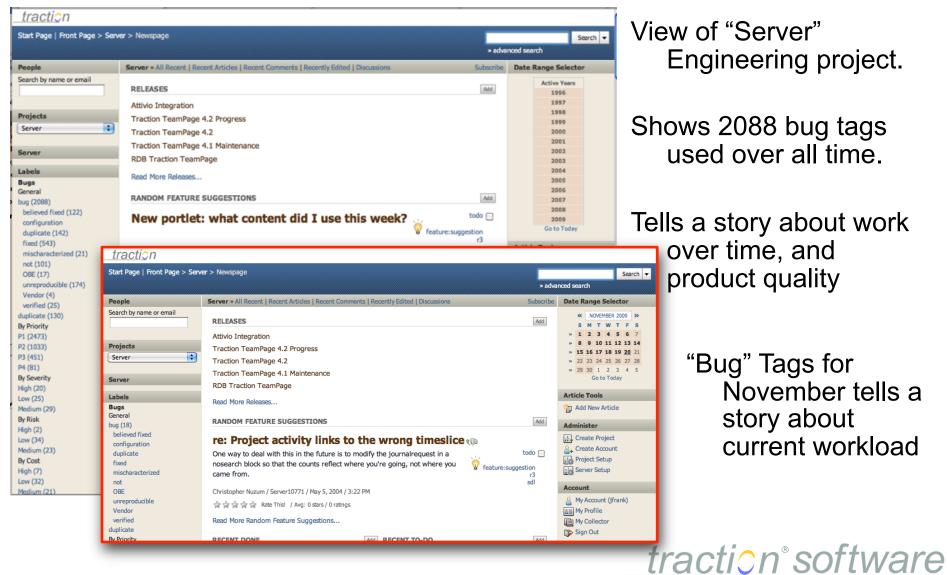
Tells a story about work over time, and product quality



#### "Bug" Tags over All Time



#### "Bug" Tags over All Time



View of "Server" Engineering project.

Shows 2088 bug tags used over all time.

Tells a story about work over time, and product quality

> "Bug" Tags for November tells a story about current workload

#### Tag Clouds

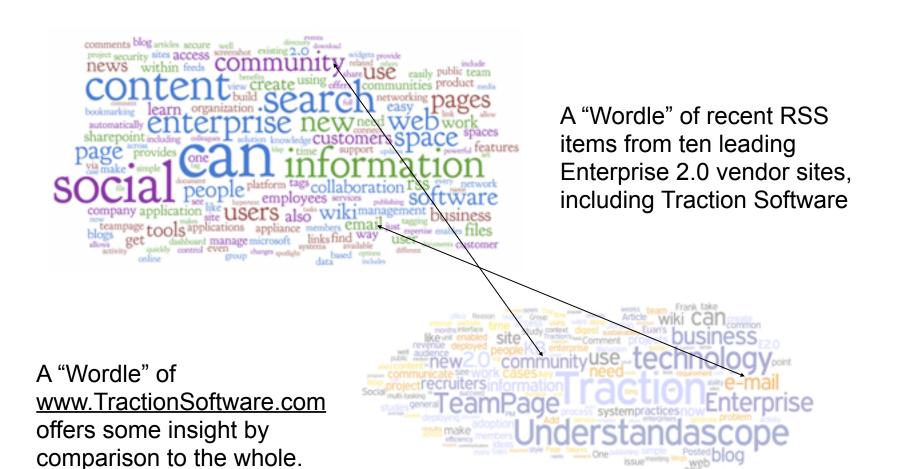


Without context or time, a tag cloud is meaningless

from: www.wordle.com



#### "Recent" Tag Cloud & Drill Down



<u>traction</u> software

from: www.wordle.com

### en **T**ities

When developing tagging strategy, consider the role of entity extraction and search



#### Types of Entities

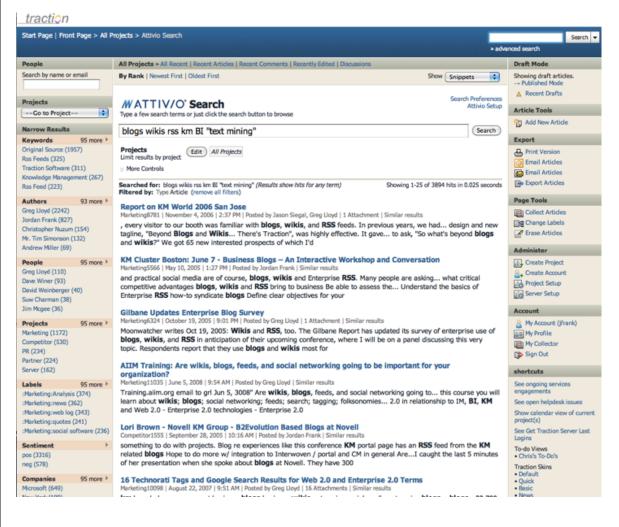
#### **Explicit Entities**

- Workspace Name
- Tag
- Author (Expert?)
- Date
- Content Type

#### Implicit Entities

- Keywords (nouns, noun phrases)
- Sentiment
- Names (Experts or Person of Interest?)
- Companies
- Locations
- Other (dictionary or regular expression driven groups e.g. products or part numbers)





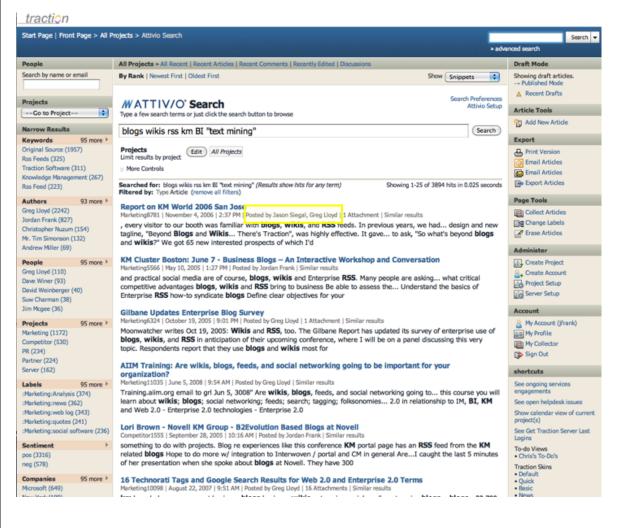
Searching for people, starts with searching for content.

3,894 hits out of 221,000 entries, a good stack! *(more IS more)* 

Do a Visual Scan, (page rank & authorship point to 2 people)

or Dig Deeper...





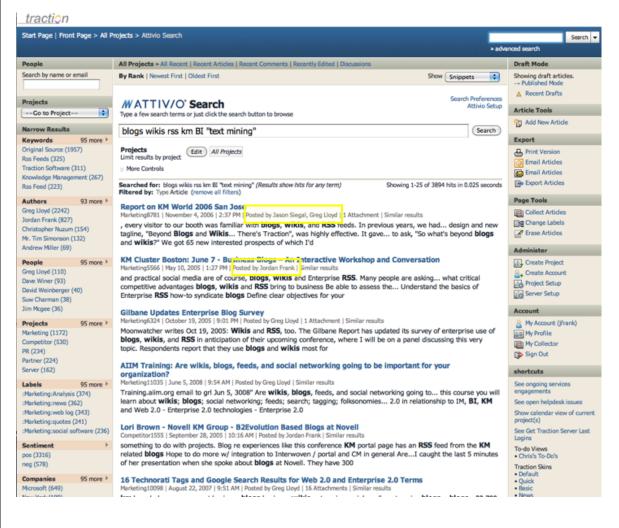
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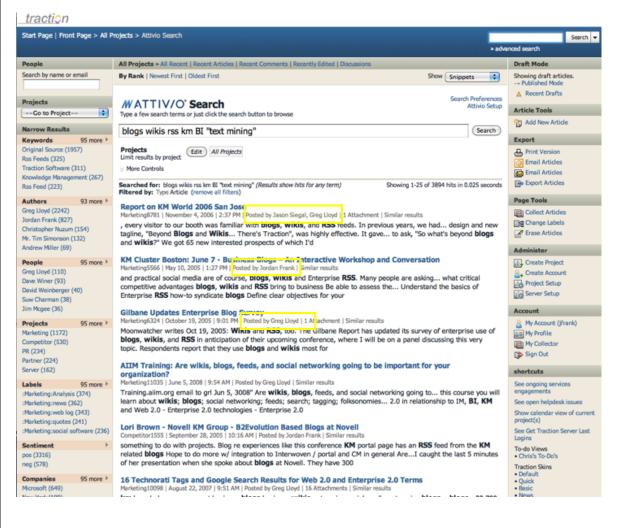
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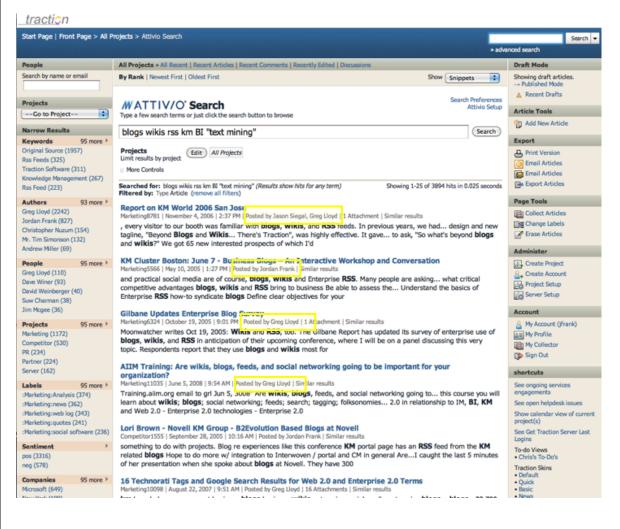
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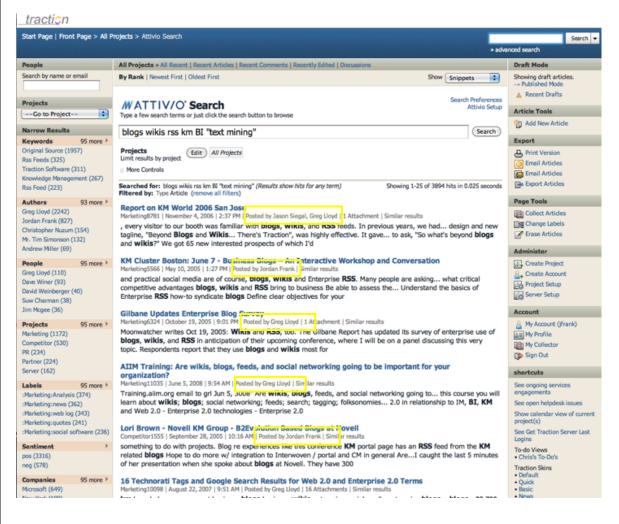
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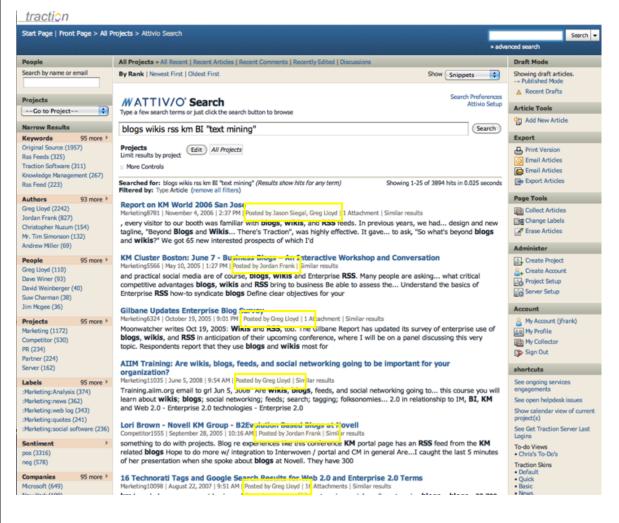
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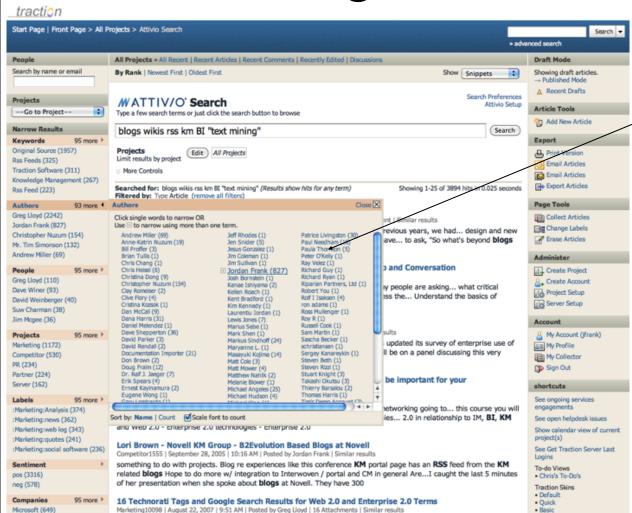
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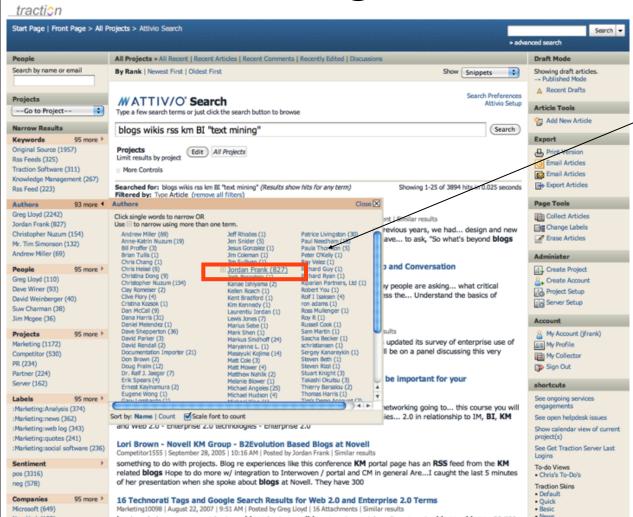
**AUTHOR** entity delivers explicit "Expert Cloud"

Author has "relationship" to content, and people.

Drill down further, by refining the search based on authors,

Click to see an author profile and their content,





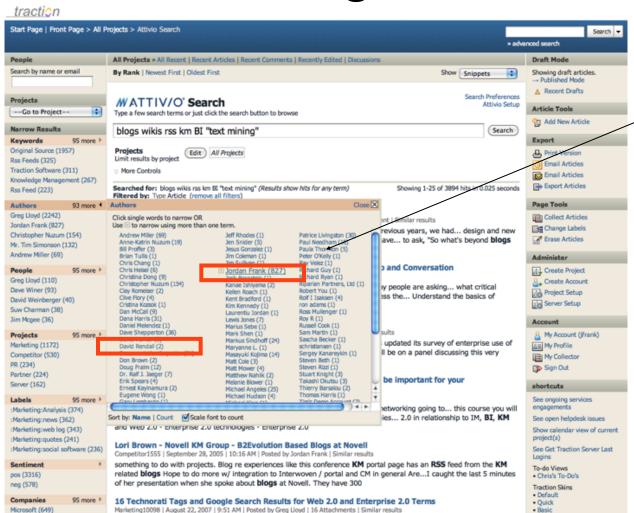
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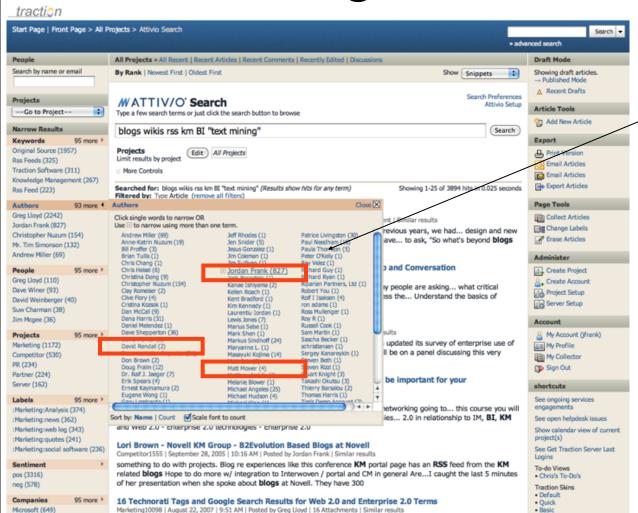
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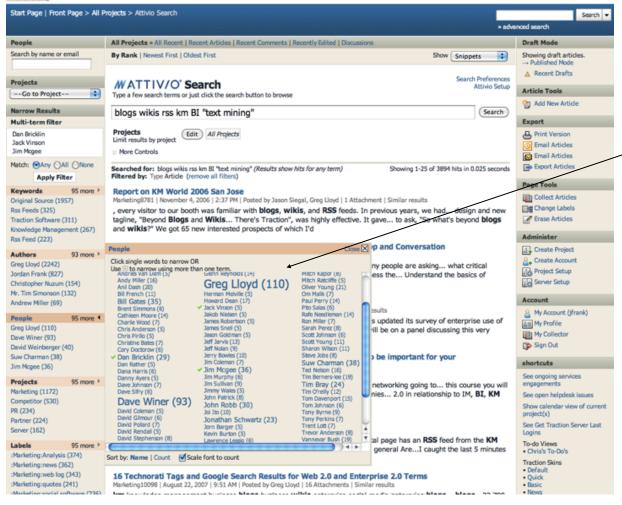
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traction



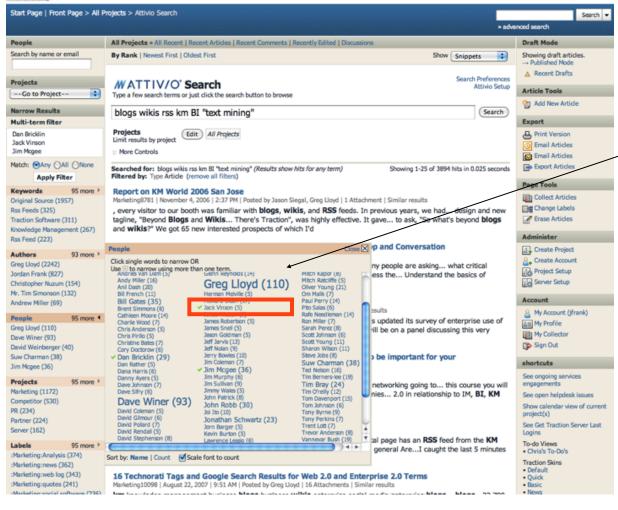
NAMES entity delivers an implicit "Person of Interest Cloud"

Drill down further,

or phone a friend!



traction



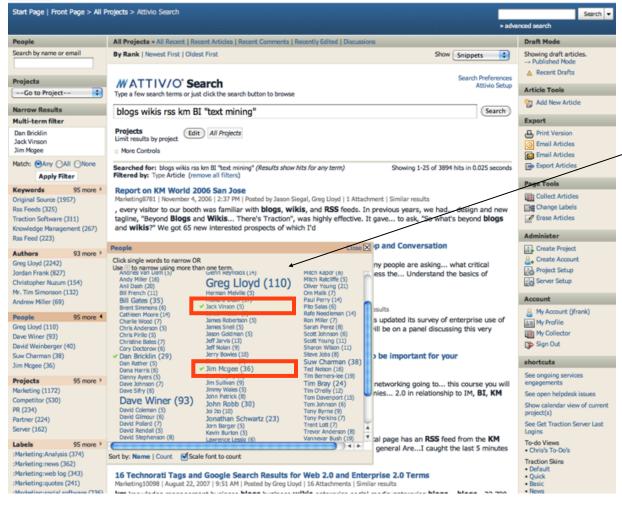
NAMES entity delivers an implicit "Person of Interest Cloud"

Drill down further,

or phone a friend!



traction



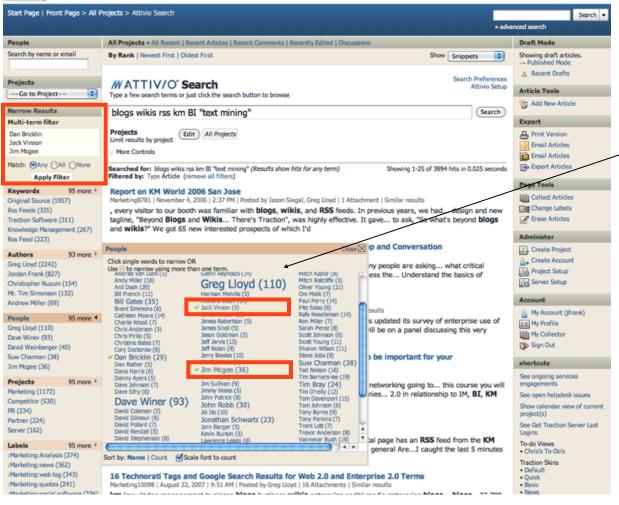
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Drill down further,

or phone a friend!



traction



NAMES entity delivers an implicit "Person of Interest Cloud"

Drill down further,

or phone a friend!



# Tagsonomy?

The Role of Subject and Non-Subject Tagging for Enterprise

A Collective Intelligence Use Case



# Web 2.0 Non-Subject Tagging

"Tags such as @toread, tobuy, todo, fun and cool suggest that users see their relationship to these documents in different ways (than by subject index)"

"Users relate information to time related tasks, activities and own emotional reactions"

"@toread and Cool: Tagging for Time, Task, and Emotion"
http://dlist.sir.arizona.edu/1633/
Margaret E. Kipp mkipp@uwo.ca
Faculty of Information and Media Studies
University of Western Ontario, Canada



#### 5 tag types for E2.0 blog & wiki use cases:

- Content type
- Importance
- Status
- Assignment
- Category

32% say a barrier to adoption is the wiki being to unstructured and appearing chaotic

Managing Wikis in Business September 2007 Penny Edwards Open University Business School



- Content type
- Importance
- Status
- Assignment
- Category

a "KIT" is a Key Intelligence
 Topic, often used as an
 "Objective" in the Collective
 Intelligence discipline

- Objective/KIT<sup>©</sup>
- Question
- Report / Analysis
- Profile
- Requirement
- Interview
- Meeting
- Issue
- News



- Content type
- Importance
- Status
- Assignment
- Category

- Headline
- Alert
- Priority 1, 2, 3
- Next



- Content type
- Importance
- Status
- Assignment
- Category

- To Do
- Done
- Stalled
- Skipped
- Waiting
- No



- Content type
- Importance
- Status
- Assignment
- Category

- Alpha, Beta
- FCS
- V1, V2
- KIT:BigCoMerger
- Manager:Simon
- CI Director
- Finance, Legal, Engineering



- Content type
- Priority
- Status
- Assignment
- Category

- Price, Product, Place, Promotion
- Strength, Weakness,
   Opportunity, Threat
- Competitor, Partner, Customer
- Car, Truck, Shoe



# Put It Together: Manage KITs

- Content type ——— Objective/KIT
- Priority Priority 2, Next
- Status To Do
- Assignment Simon, KIT:BigCoMerger
- Category ————



# Put it Together: Analysis

- Content type Analysis
- Priority —————
- Status
- Assignment KIT:BigCoMerger
- Category ———— Price, Place



# Put it Together: HUMINT

- Content type ———— HUMINT
- Status
- Assignment KIT:BigCoMerger
- Category ———— SWOT:Threat







- Example:
  - Competitors are MeanCo and TurnCo



- Example:
  - Competitors are MeanCo and TurnCo
  - Partners are NiceCo and TurnCo



- Competitors are MeanCo and TurnCo
- Partners are NiceCo and TurnCo
- Customer is NiceCo



- Example:
  - Competitors are MeanCo and TurnCo
  - Partners are NiceCo and TurnCo
  - Customer is NiceCo
- Cocktail 6 Tags:



- Competitors are MeanCo and TurnCo
- Partners are NiceCo and TurnCo
- Customer is NiceCo
- Cocktail 6 Tags:
  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo



- Example:
  - Competitors are MeanCo and TurnCo
  - Partners are NiceCo and TurnCo
  - Customer is NiceCo
- Cocktail 6 Tags:
  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo
- Nest 5 Tags:



- Example:
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  - Partners are NiceCo and TurnCo
  - Customer is NiceCo
- Cocktail 6 Tags:
  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo
- Nest 5 Tags:
  - Competitor:MeanCo,



- Competitors are MeanCo and TurnCo
- Partners are NiceCo and TurnCo
- Customer is NiceCo
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  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo
- Nest 5 Tags:
  - Competitor:MeanCo,
  - Partner:NiceCo, Customer:NiceCo



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  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo
- Nest 5 Tags:
  - Competitor:MeanCo,
  - Partner:NiceCo, Customer:NiceCo
  - Competitor:TurnCo, Partner:TurnCo



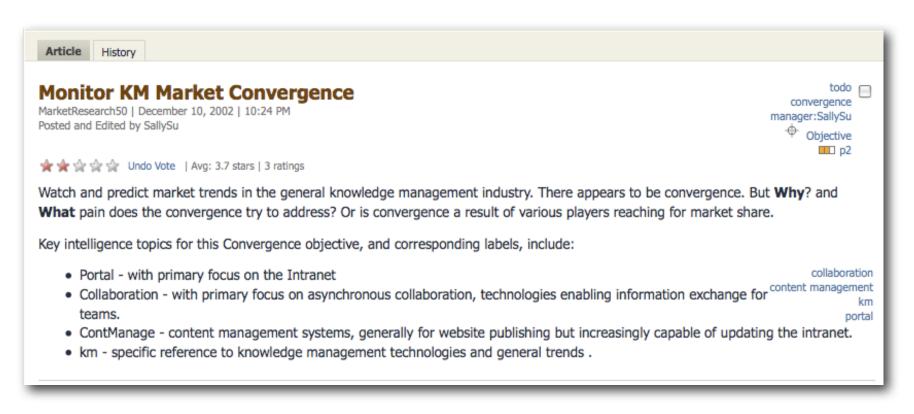
- Competitors are MeanCo and TurnCo
- Partners are NiceCo and TurnCo
- Customer is NiceCo
- Cocktail 6 Tags:
  - Competitor, Partner, Customer, MeanCo, NiceCo, TurnCo
- Nest 5 Tags:
  - Competitor:MeanCo,
  - Partner:NiceCo, Customer:NiceCo
  - Competitor:TurnCo, Partner:TurnCo
- But what if I add FriendFoCo?



- Nest tags when:
  - The second term in the tag will never appear as a separate standalone tag or as the second term of another tag.
  - Wrong: Competitor:FriendFoCo, Partner:FriendFoCo
  - Right: Company:FriendFoCo, Competitor, Partner
  - Right: KIT:BigCoMerger
- Otherwise, combine rather than nest
  - Combine tags as necessary for the context
  - Competitor + Company:FriendFoCo + Price
- Exceptions exist
  - Weigh the pros and cons when you Nest



# Tags in Action: KIT/Objective

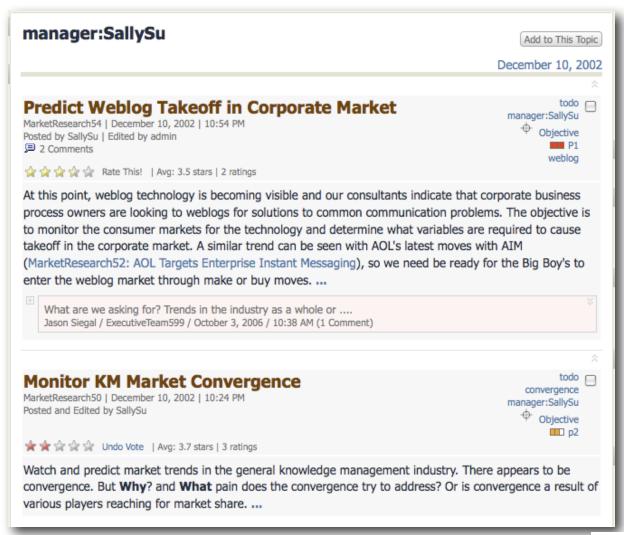


Define KITs/Objectives and manage them like wiki pages

Include references or association by Tag to source info motivating the KIT or gathered as a result.

\*\*traction\* software\*\*

# Tags in Action: by Manager

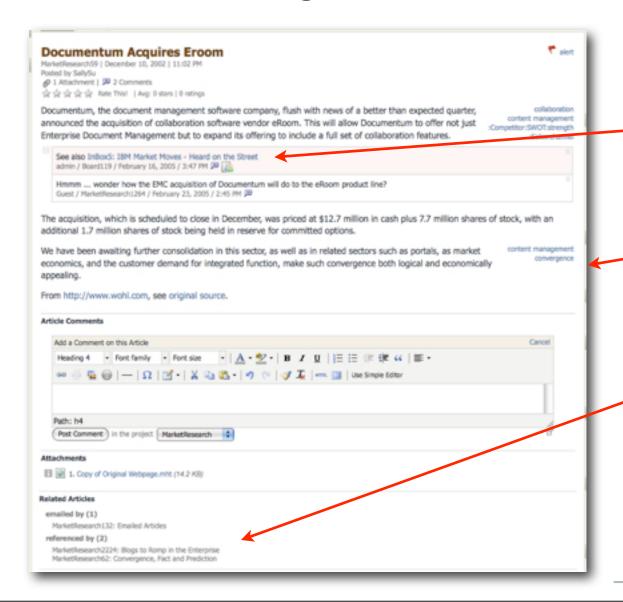


Review content by Manager

- manager:SallySu



## Tags in Action: Alert



**Post Alerts** 

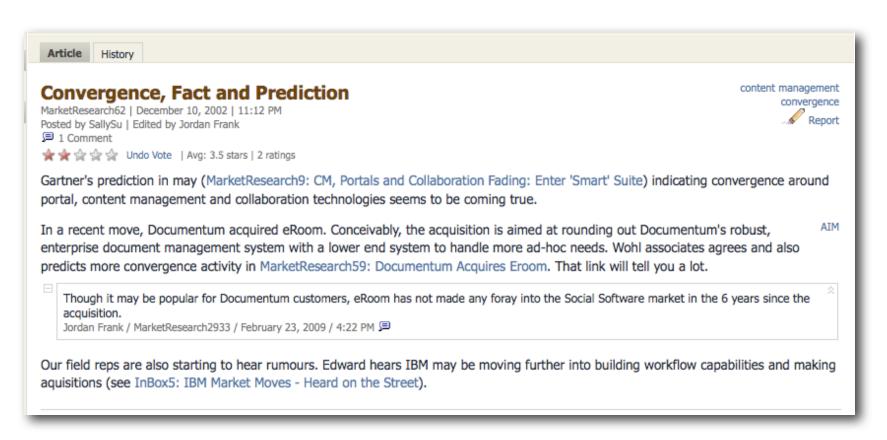
Discuss implications, including links to other source

Tag to categories or KITs

Follow References (link to Convergence, Fact and Prediction)



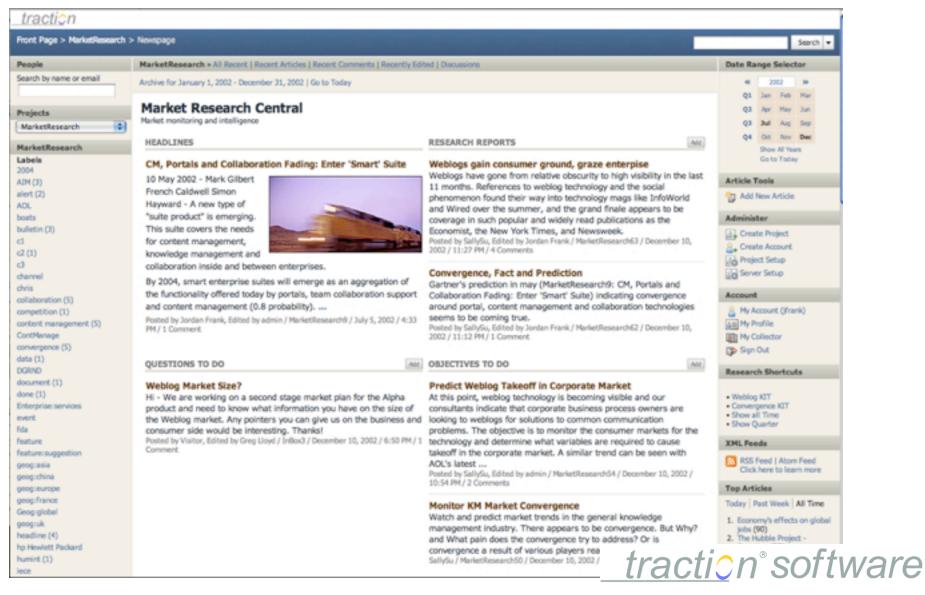
## Tags in Action: Report



#### Tag Reports/Analysis to KITs



# Tags in Action: A Project Page



# Tags in Action: Big Pharma Competitor Product Profiles

Originally, a 2 Page PDF

#### **Their Product**

Company Summary

Manufacturing Capability

**SWOT** 

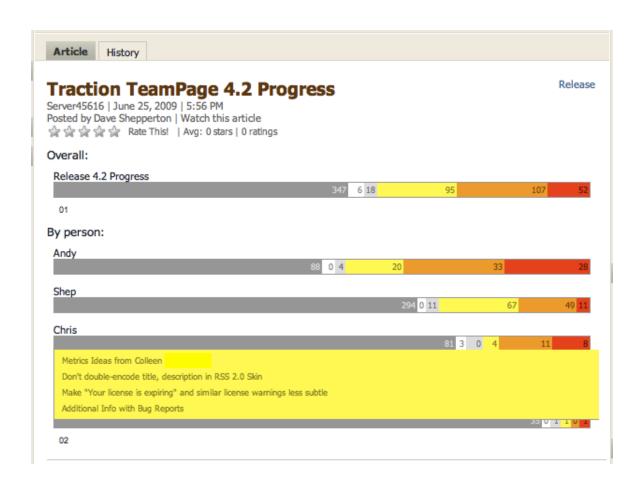
**Our Position** 

Their Position

- Converted into 5 Pages
  - Profile:Overview, Product:A
  - Profile:Manufacturing, Product:A
  - **–** ...
- Delivered as PDF, as usual, or on screen
- Or sliced by tag combos
  - View of competitor SWOTs
  - View of competitor Positions against our products



# Tags in Action: Project Work



Tasks filtered by R42 tag.

Organized by:

- Done tag
- To Do + Priority
- Assignment

Hover to Learn more and drill down



# Implications for the Enterprise

- Hypertext, via Blogs & Wikis, is a better form-follows-function fit than print-centric approaches
- Blogs & Wikis offer order of magnitude improvement in distribution and re-usability
- Time, enTities and Tags are key basis of overall Taxonomy
- Th Tagging Strategy framework for CI is easily generalized to other disciplines
- Authorship offers a chance to give credit for contribution within the corporate machine
- Attribution opens new opportunities to leverage our favorite knowledge seeking tool – the telephone
   <u>traction</u> software

Any Questions?

Search

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(401) 528-1145

